



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 20/2026

(*NEW SEASON TEAS ONLY)

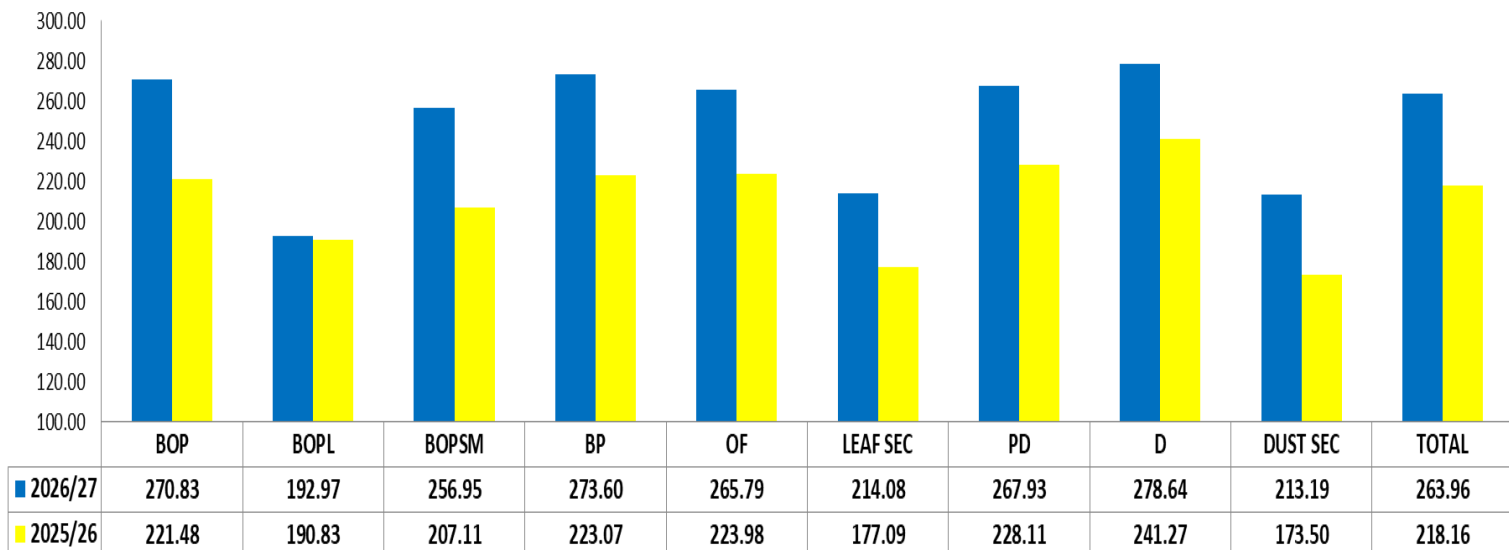
Market Report	
LEAF	DUST
* Market witnessed good demand. * All sorts tended irregular and easier following quality.	* Market witnessed good demand. * All sorts sold lower.

Buying Analysis	
LEAF	DUST
* WI: Good support. * HUL: Operated. * TCPL- Selective enquiry * Internals: Good support. * Exporters: Operated.	* HUL: Good support. * WI: Operated. * TCPL- Selective enquiry * Internals: Fair support.

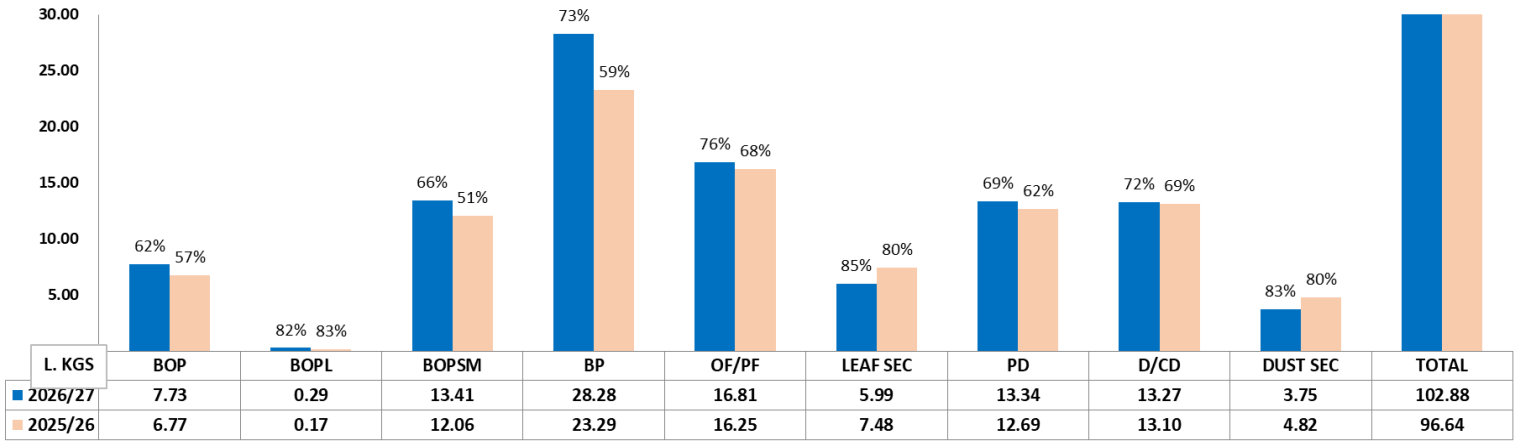
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 20		
	SALE 20	SALE 19	+/-	SALE 20	SALE 19	+/-	SALE 20	SALE 19	+/-	2026/27	2025/26	2024/25
LEAF	251.01	259.51	-8.49	204.00	206.74	-2.75	213.13	214.89	-1.76	263.17	214.92	229.23
DUST	250.21	264.56	-14.35	215.36	220.48	-5.12	204.26	213.08	-8.83	265.85	225.15	221.46
TOTAL	250.78	261.02	-10.24	207.43	211.19	-3.76	210.48	214.37	-3.90	263.96	218.16	226.98

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2026/27	316.36	280.32	0.00	275.45	265.34	259.51	251.01	0.00	
	2025/26	251.53	237.34	0.00	220.96	211.94	206.74	204.00	216.59	
DUST	2026/27	317.55	285.07	0.00	278.43	271.13	264.56	250.21	0.00	
	2025/26	259.83	237.64	0.00	230.59	223.17	220.48	215.36	234.85	
TOTAL	2026/27	316.64	281.54	0.00	276.33	267.20	261.02	250.78	0.00	
	2025/26	253.99	237.43	0.00	224.06	215.68	211.19	207.43	222.61	

GTAC Grade Wise Averages Upto Sale 20



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 20



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	22,12,418	16,21,287	256.70	27%	19,40,680	12,70,813	262.87	35%	73,93,373	51,42,487	267.24	30%
FANNINGS	7,12,823	5,16,761	249.61	28%	6,17,212	4,59,509	262.41	26%	22,20,026	16,81,206	265.79	24%
LEAF SEC.	1,89,077	1,61,442	198.38	15%	1,20,841	1,08,819	207.96	10%	4,87,184	4,28,446	204.09	12%
LEAF TOTAL	31,14,317	22,99,490	251.01	26%	26,78,733	18,39,141	259.51	31%	1,01,00,583	72,52,139	263.17	28%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	11,90,099	7,81,364	257.96	34%	9,70,105	6,89,989	271.95	29%	37,71,386	26,60,642	273.27	29%
DUST SEC.	1,74,625	1,38,675	206.58	21%	1,24,768	99,855	213.48	20%	4,52,775	3,75,261	213.19	17%
DUST TOTAL	13,64,724	9,20,039	250.21	33%	10,94,873	7,89,843	264.56	28%	42,24,161	30,35,903	265.85	28%
TOTAL	44,79,041	32,19,528	250.78	28%	37,73,606	26,28,984	261.02	30%	1,43,24,744	1,02,88,042	263.96	28%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	31,14,317	22,99,490	251.01	26%	26,78,733	18,39,141	259.51	31%	1,01,00,583	72,52,139	263.17	28%
2025/26	31,27,037	18,69,119	204.00	40%	17,24,500	10,72,898	206.74	38%	1,08,39,638	66,02,967	214.92	39%

DUST	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	13,64,724	9,20,039	250.21	33%	10,94,873	7,89,843	264.56	25021%	42,24,161	30,35,903	265.85	28%
2025/26	13,14,713	8,10,972	215.36	38%	7,56,322	5,14,004	220.48	32%	45,71,500	30,61,327	225.15	33%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	44,79,041	32,19,528	250.78	28%	37,73,606	26,28,984	261.02	30%	1,43,24,744	1,02,88,042	263.96	28%
2025/26	44,41,749	26,80,091	207.43	40%	24,80,822	15,86,903	211.19	36%	1,54,11,138	96,64,294	218.16	37%

PRICE RANGE

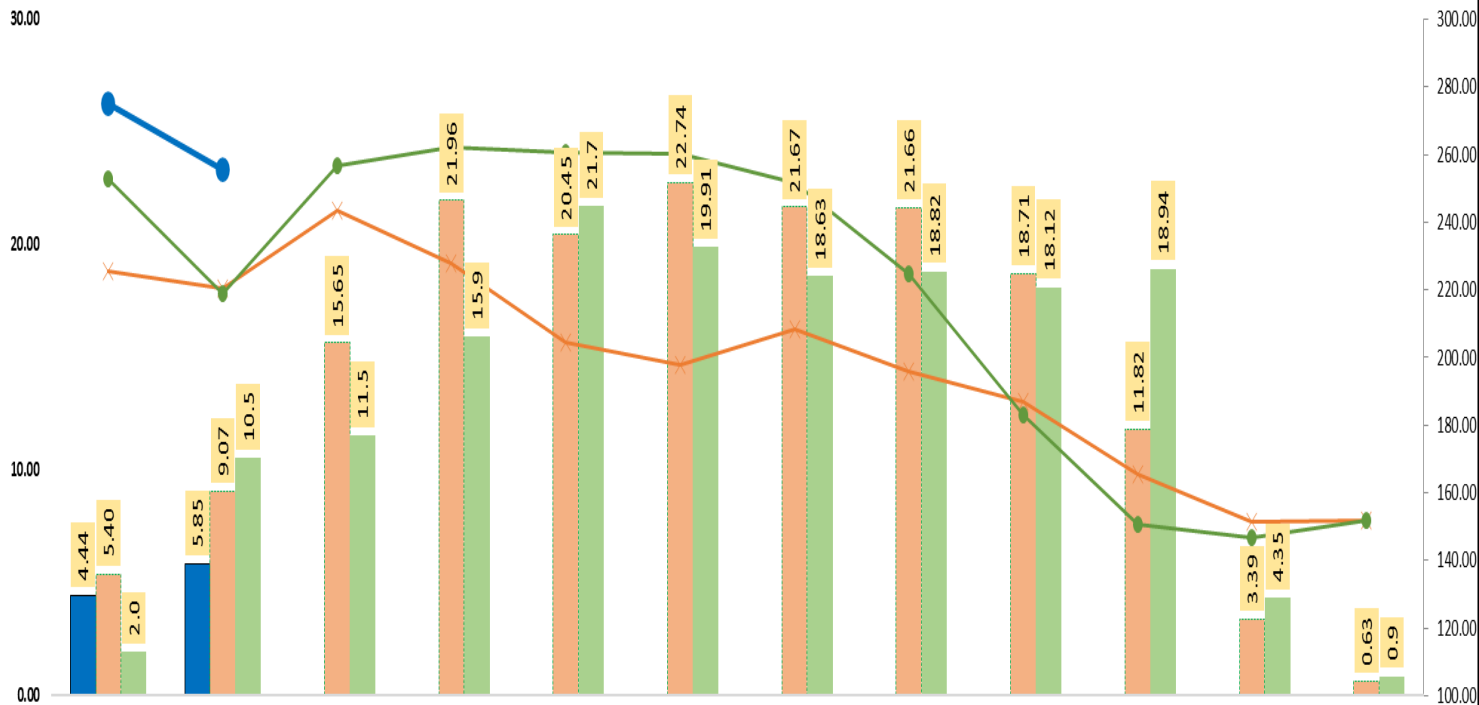
% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 20			2026/27		UPTO SALE 20		
	SALE 20	SALE 19	2026/27	2025/26	2024/25	SALE 20	SALE 19	2026/27	2025/26	2024/25
BELOW 150	1	1	1	15	18	2	2	1	16	20
BETWEEN 151.00-200.00	18	11	13	34	22	20	9	12	33	24
BETWEEN 201.00-250.00	31	30	29	20	21	31	33	30	14	19
BETWEEN 251.00-300.00	30	42	33	21	19	27	32	25	17	24
BETWEEN 301.00-350.00	17	14	19	7	12	17	22	25	13	10
BETWEEN 351.00-400.00	2	2	4	2	5	3	2	4	4	3
ABOVE 400.00	1	1	1	1	2	1	1	1	2	1

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
21	67,254	25,610	92,864	63,038	23,079	86,117	4,216	2,531	6,747
22	66,981	23,471	90,452	58,618	21,141	79,759	8,363	2,330	10,693
23	80,950	28,202	1,09,152	86,347	31,076	1,17,423	-5,397	-2,874	-8,271
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364

M KGS

GTAC Monthly Price Movement



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	255.40										
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note May 2026-27 Price is calculated on SALE 19,20 Only

GTAC BUYING FOR THE SALE 20

	LEAF			DUST			TOTAL				
	Kgs	AVG	%	Kgs	AVG	%	Kgs	AVG	%		
OFFER	31,14,317.3	Kgs		OFFER	13,64,723.9	Kgs	OFFER	44,79,041.2	Kgs		
SOLD	22,99,489.5	Kgs		SOLD	9,20,038.7	Kgs	SOLD	32,19,528.2	Kgs		
SOLD %	74%			SOLD %	67%		SOLD %	72%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	69,544	198.65	3%	TCPL	51,811	220.05	6%	TCPL	1,21,355	207.79	4%
HUL	2,30,728	231.55	10%	HUL	2,79,765	277.02	30%	HUL	5,10,493	256.47	16%
W.India	9,06,482	267.32	39%	W.India	2,24,188	241.65	24%	W.India	11,30,670	262.23	35%
WI.Pack	95,901	312.30	4%	WI.Pack	44,200	275.84	5%	WI.Pack	1,40,101	300.80	4%
N.India	2,72,438	229.96	12%	N.India	93,341	258.76	10%	N.India	3,65,779	237.30	11%
NI.Pack	1,06,100	234.45	5%	NI.Pack	20,103	255.13	2%	NI.Pack	1,26,203	237.74	4%
Packeteers	69,011	226.38	3%	Packeteers	15,872	156.63	2%	Packeteers	84,883	213.34	3%
C.India	48,159	247.79	2%	C.India	2,422	336.21	0%	C.India	50,581	252.03	2%
Exports	1,17,567	260.52	5%	Exports	9,167	207.03	1%	Exports	1,26,733	256.65	4%
Local	3,12,777	244.34	14%	Local	82,948	238.87	9%	Local	3,95,725	243.19	12%
S.India	19,482	210.28	1%	S.India	66,509	187.66	7%	S.India	85,990	192.79	3%
Others	51,301	223.47	2%	Others	29,713	274.66	3%	Others	81,013	242.25	3%
TOTAL	22,99,490	251.01	100%	TOTAL	9,20,039	250.21	100%	TOTAL	32,19,528	250.78	100%

GTAC ASSAM BATTING ORDER UPTO SALE 20

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	30,497	468.03	1	22,652	445.64
HALMARI	2	44,121	427.95	6	53,355	387.17
HATIMARA	3	20,461	422.38	9	25,758	380.80
HOOKHMOL	4	5,477	413.71	2	7,976	439.20
SOTAI	5	2,157	396.14	3	1,634	420.88
GELAKEY	6	15,529	388.69	19	16,970	345.12
JAMIRAH	7	5,990	381.61	17	6,843	348.92
DEOHALL	8	37,879	377.81	33	54,885	309.34
GHILLIDARY	9	13,122	370.95	21	9,206	337.84
LOHPOHIA	10	3,737	365.43	5	2,523	390.71
KAMARBUND	11	9,713	362.41	12	10,737	364.36
BANAMALIE	12	17,490	362.19	4	8,858	390.83
HIRAJULI	13	10,510	360.59	7	19,421	386.72
DOOMNI	14	43,408	358.99	18	23,102	348.40
BIJLEEJAN	15	45,382	356.73	14	49,046	355.01
DOOLAHAT	16	23,494	350.50	26	46,681	322.02
BUKHIAL	17	29,022	347.85			
BORSILAH	18	21,530	346.40	8	26,096	385.35
DHOOLIE	19	8,610	345.31	22	10,522	332.75
SOCKETIING	20	39,264	341.69			
KEYHUNG	21	44,905	340.67			
HATIJANCLONAL	22	34,130	340.51	37	36,268	306.18
BAHIPOOKRI	23	56,842	340.17	51	29,581	296.49
KOPATI	24	53,856	339.68	27	40,194	320.51
HUNWAL	25	39,659	338.05			

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 20

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	30,497	468.03	1	22,652	445.64
HALMARI	2	48,386	428.41	8	54,982	389.80
GATOONGA	3	4,941	425.77	2	12,327	443.63
HATIMARA	4	20,461	422.38	11	25,758	380.80
HOOKHMOL	5	5,477	413.71	3	11,130	438.94
SOTAI	6	2,157	396.14	5	1,634	420.88
GELAKEY	7	15,529	388.69	28	16,970	345.12
JAMIRAH	8	5,990	381.61	25	6,843	348.92
DEOHALL	9	37,879	377.81	64	54,885	309.34
GHILLIDARY	10	13,122	370.95	34	9,206	337.84
NIRMALA	11	1,352	370.81	144	1,415	275.25
HAJUA	12	16,549	370.78	33	45,888	339.50
DOOMURDULLUNG	13	30,641	369.26	15	8,113	366.14
LOHPOHIA	14	3,737	365.43	7	2,523	390.71
BORBAM	15	40,435	362.81	32	25,679	339.83
KAMARBUND	16	9,713	362.41	16	10,737	364.36
BANAMALIE	17	17,490	362.19	6	8,858	390.83
BORSAPORI	18	17,169	361.81	36	16,822	333.64
HIRAJULI	19	10,510	360.59	9	19,421	386.72
KHARIKATIA	20	36,942	359.78	19	12,161	357.60
DOOMNI	21	43,408	358.99	27	23,102	348.40
BIJLEEJAN	22	45,382	356.73	21	49,046	355.01
SILONIBARI	23	8,745	351.07	26	16,526	348.80
DOOLAHAT	24	23,494	350.50	45	46,681	322.02
ROMAI	25	39,641	348.26	108	4,173	291.15

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